

LOGISTICS SOLUTIONS FROM THE HOYER GROUP

We move your
business forward
globally



COMPANY BROCHURE

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“WE FULFILL INDIVIDUAL REQUIREMENTS AND WISHES FOR **MORE EFFICIENT, SAFER LOGISTICS SOLUTIONS** – MODULARLY INTEGRABLE, SMART AND SUSTAINABLE.”

BJÖRN SCHNIEDERKÖTTER
CHIEF EXECUTIVE OFFICER OF THE HOYER GROUP

QC 109



OPTIMIZED HANDOVERS THROUGH PRE-LOADING CONCEPTS

As transport logistics specialists, we know the importance of smooth and speedy handovers. For efficient transport execution, we support you with a variety of pre-loading concepts (Drop & Swap), which we develop individually according to your needs. In this way, we optimize the interfaces between your services and our own.

INTEGRAL LOGISTICS SOLUTIONS

On proven routes and new ones

We move you to your destination and beyond – with our comprehensive, modularly connected logistics solutions along your entire supply chain. With our global network, we are personally on-site for you worldwide, and find the optimum solution for your needs. State-of-the-art digital technologies make your logistics more efficient, more transparent and more secure.

Benefit from the know-how and experience of one of the world's leading logistics providers in handling and transporting liquid goods for the chemical, gas, petroleum products and food industries. As the HOYER Group, we offer you consistently high quality, compliance with the highest safety standards and maximum sustainability. By road, rail and sea, from road tankers to Intermediate Bulk Containers (IBC totes), and from equipment rental to intelligently networked smart tanks, we will find the optimal solution for your task.

EXPERTS FOR LIQUID BULK, ON NEW ROUTES AS WELL

As specialists in transporting and handling liquid goods, we optimize your logistics processes on- and off-site with innovative value-added services. Take advantage of our advice on fleet management, equipment or sustainability to reach your destination more efficiently and cost-effectively. We develop individual projects from the idea to the design concept of all activities (including assets, processes and solutions).

GLOBAL NETWORK

Close to customers. Worldwide

We are close to you – at each of our worldwide locations. This allows you to benefit from our local knowledge and to combine it with our global logistics expertise.

Use our flexibility and strong network to minimize risks, drive your business forward and grow. We know global logistics, we know every detail of the region and we are personally there for you wherever you are.

ALL-ROUND LOGISTICS ON IMPORTANT ROUTES

We take care of the logistics while you concentrate on your core business. Along the key logistics routes, we support you with full service from a single source. With workshops for repairs, maintenance and modifications to tank containers, IBC totes and road tankers.

With facilities to internally clean tank containers and IBC totes as well as depots for the container storage of harmless products or dangerous goods. Many depots additionally enable the heating and cooling of tank containers and IBC totes – thus ensuring a qualitatively flawless product condition. Thanks to our international representative offices, our participations in central handling terminals and ports, depots for container storage before and after cleaning, maintenance or repairs, as well as modularly interconnected logistics services (Smart Logistics), with us you are one step ahead of your competition.

MAKING MORE POSSIBLE TOGETHER

For you, we will find answers to questions that others may not even be asking themselves yet. With us, you know that around 3,900 employees worldwide are at your side. We are experts in logistics, have a deep understanding of your business, and we offer you the best service throughout the whole logistics process.

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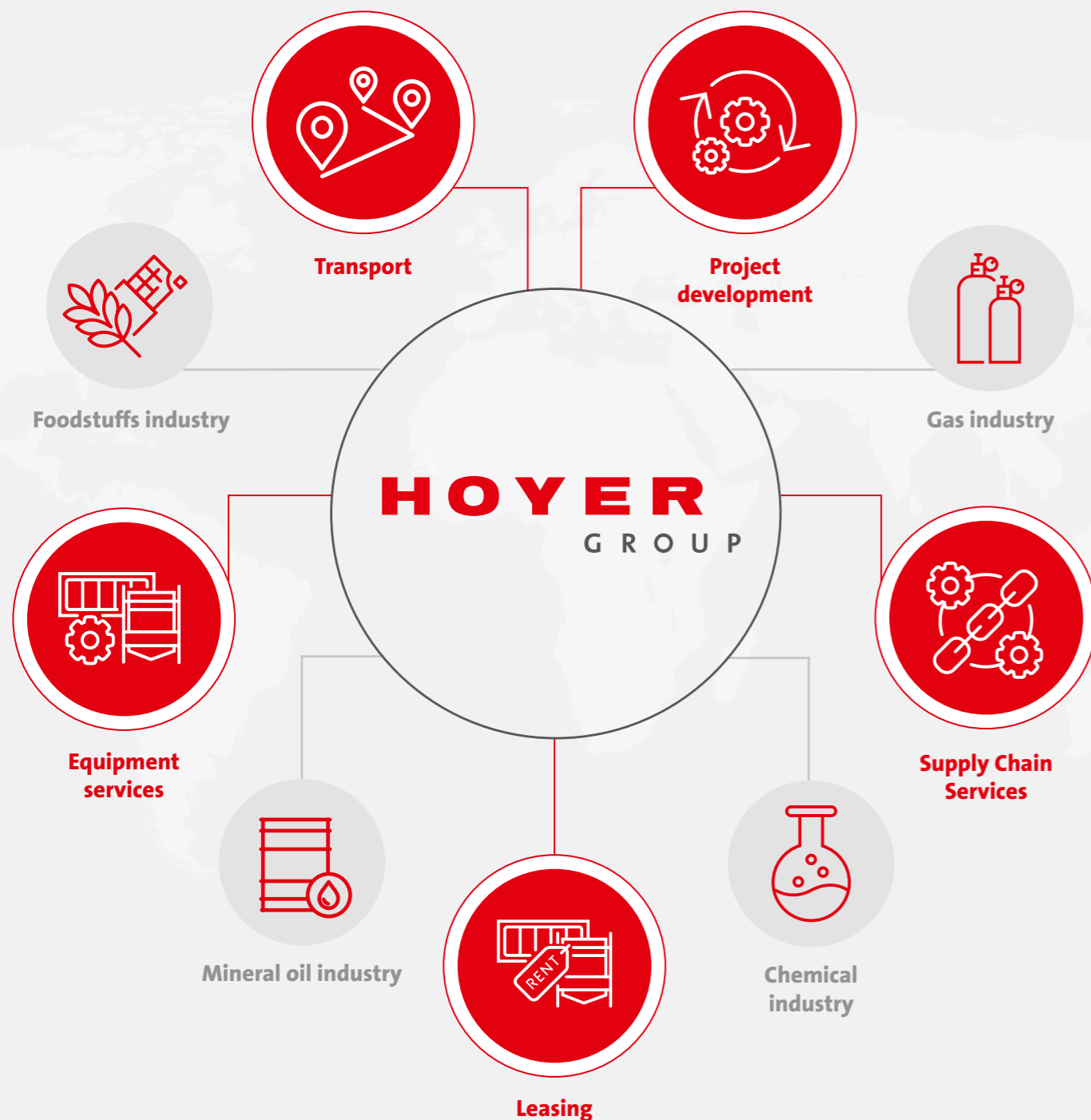
global representative offices in 105 countries on 5 continents



SERVICES AND INDUSTRIES

Unique solutions from a single source

Comprehensive services and just the right one for you: from project development and logistics consulting to supply chain services, transport, leasing and container services.



INNOVATIVE AND FORWARD-LOOKING

New solutions are our driving force

We already prepare tomorrow's logistics for you today. Therefore, we meet the highest standards and constantly set new ones ourselves.

You improve your fleet's capacity utilization, increase safety and make your supply chain more productive and transparent. You always have an overview of services, product condition and equipment with your access to the protected online portal, and can act in a targeted manner to optimize your logistics and increase profits.

As one of the most experienced digitalization experts for specialized bulk logistics, we support you with many years of expertise and innovative strength. Together with you, we develop tailor-made logistics solutions for the future. This is how we make your business smarter, more efficient and more future-proof.

ENGINEERING AND COMMERCIAL CHEMISTS
Our container types are precisely matched to product specifications and transport requirements. If the right container does not exist, our team of engineers and chemists ("commercial chemists") works together with renowned partners to develop tank containers that are tailored to the requirements of your products.

We do this by using our know-how, which is packaged in our own database with tens of thousands of entries and gives you the security of knowing that you are in the best possible hands when it comes to transport and product quality.

2,220,928 NEW STANDARDS OF SMARTER LOGISTICS
messages per day are delivered by our sensors on tank containers.
Your challenges are growing. Our solutions increase efficiency and productivity for your economic success. For example, our intelligent logistics services, which are based on digitalization in conjunction with high-performance equipment (Smart Logistics).



THE NEWEST GENERATION OF TANKS
We are constantly improving our state-of-the-art equipment, and use alternative materials or specific coatings. Our special titanium tanks are used for highly corrosive products.

SUSTAINABILITY

Good for people and the environment

The challenges for sustainable products and thus the sustainability of the associated logistics are growing. We help you to fulfill increasing requirements while at the same time ensuring your economic success.

Sustainability for us as a family business means designing logistics in such a way that we meet today's needs without endangering those of future generations. Social responsibility, environmental protection and economic efficiency are the pillars of our business activities.

USING THE ADVANTAGES OF DIGITALIZATION

We align our actions with the United Nations definition of sustainable action and invest extensively in staff, training, infrastructure, equipment and systems to meet this aspiration. To achieve this, we continuously analyze and improve our processes. In doing so, we have one thing in mind above all: Increasing your economic success and at the same time reducing the impact on people and the environment. To achieve this, we rely on our intermodal solutions and payload optimization, and are increasingly using digital innovations to plan the deployment of our tank container fleet.

CO₂-EFFICIENT LOGISTICS

Do you want to optimize the environmental balance of your products? Take advantage of our wide range of options for this. We always offer sustainable transport options as well, so you have the choice as to how we can deliver our service to you in an environmentally friendly way. For all transports, we show both the expected and the actual CO₂ balance.

As a company, we also want to move towards CO₂ neutrality as quickly as possible. Conversion to intermodal transport as far as possible, the use of LNG, CNG and battery-electric vehicles, as well as investments in articulated trucks with state-of-the-art engines that allow HVO (hydrotreated vegetable oil) and fuel cell drive systems, all contribute to our ever-improving environmental balance sheet.

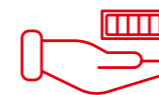


*We take responsibility:
for people, the environment
and for your business.*



SUSTAINABLE TRANSPORT SOLUTIONS

With our global, highly-branched, intermodal network, HOYER offers CO₂-efficient transport alternatives. In road transport and in coordination with our customers, we increasingly focus on alternative drive systems and biofuels. Moreover, with our LNG and hydrogen logistics, we also support the mobility of others through alternative energies.



We lead the way on the subject of safety, and meet stricter guidelines than are required.

We aim to reduce the CO₂ emissions intensity of our own transport operations from 2019 to 2030 by around

25%



By increasing efficiency, sustainable growth and long-term investments, we operate ecologically and with an eye to the future.

BUSINESS MODELS

Our services at a glance

We always find the best solution for you. For us, that means a solution that optimizes your supply chain and allows you to react faster, safer and more efficiently to changes in your market. Tailor-made, integrated, innovative.

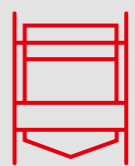
GLOBAL TANK LOGISTICS

offers logistics solutions around the provision of standard and special equipment for worldwide transports by road, rail and sea. We also provide accompanying services such as the cleaning, maintenance and repair of transport equipment for liquid products and goods from the chemical, gas and foodstuffs industries. Tailor-made logistics concepts focus on environmentally friendly, resource-saving deployment.



GLOBAL IBC TOTE LOGISTICS

includes the fleet management, leasing, transport, cleaning, maintenance and repair of Intermediate Bulk Containers (IBC totes). We provide these services on a modular basis to our customers in the chemical, foodstuffs and cosmetics industries.



GLOBAL GAS LOGISTICS

offers road and intermodal logistics solutions to handle and globally transport compressed and liquefied gases for the traffic, manufacturing, medical and foodstuffs sectors, among others.



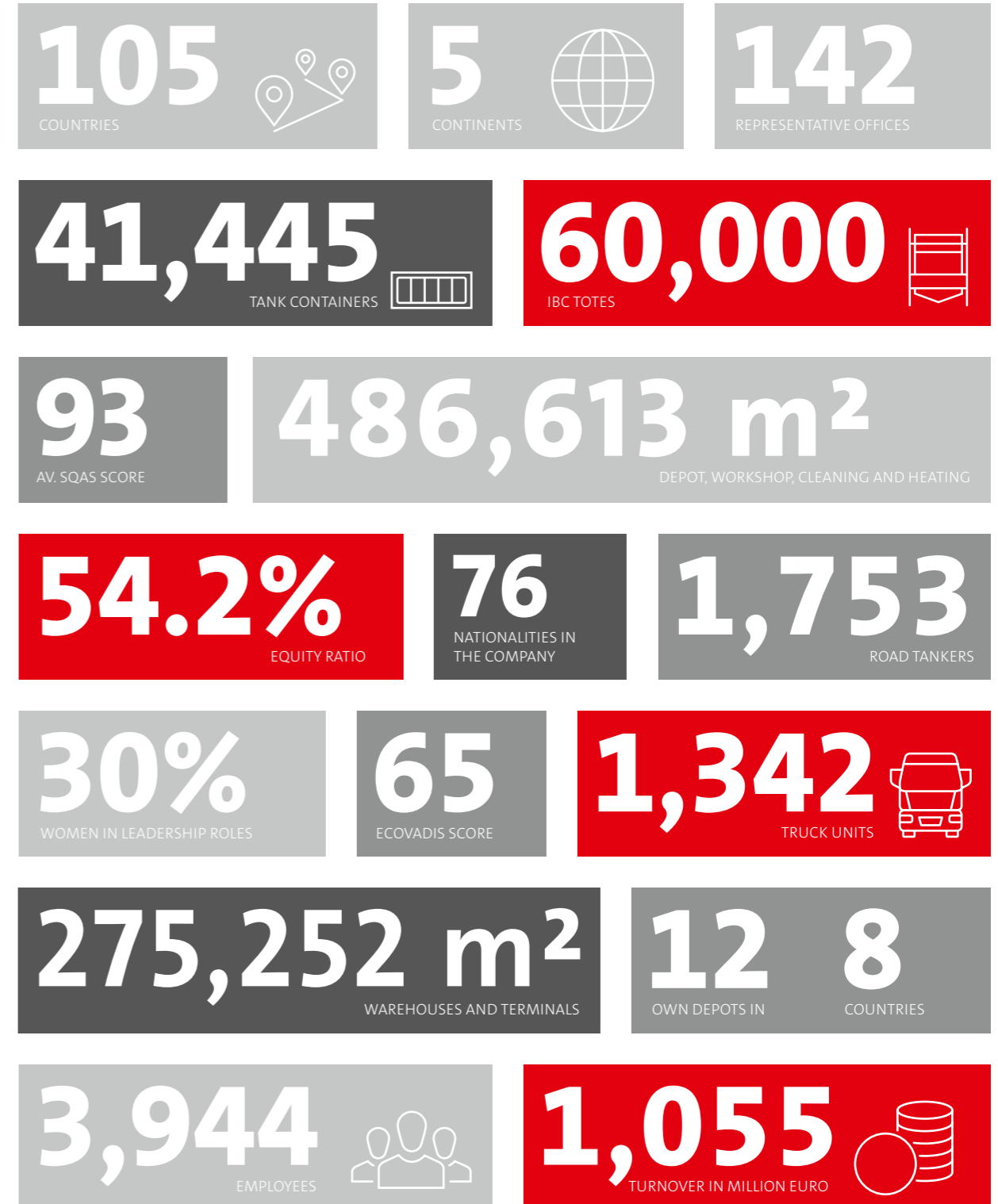
SUPPLY CHAIN SOLUTIONS (SCS)

undertakes complete logistical processes – both at the customer's plant and off-site – and develops solutions to optimize upstream and downstream production processes. The product portfolio includes project development, plant logistics, filling and formulating, contract warehousing, the operation of CT (Combined Transport) terminals, storage of dangerous substances in tank containers and yard management.



KEY FIGURES

The world of HOYER in figures



As of 2024

LOCAL EXPERTISE. GLOBAL KNOW-HOW

China

As specialists in handling and transporting sensitive goods, we are active and readily available worldwide. We combine our global network with local know-how and strong partnerships.

100% CHINA



OUR SERVICES

- On-site logistics
- Tank container and IBC leasing
- Flexitank logistics
- Local, regional and overseas transport of chemicals, gas and foodstuffs
- Full-service fleet management
- Cleaning
- Workshop
- Depot

Our strength and expertise come from years of experience and our commitment to safety, quality, and reliability. From standard tanks to specialized equipment, our expert teams, including commercial chemists and engineering, support you with efficient and customized logistics solutions. We provide certified quality and high transparency, thanks to EDI and our customer portal. As a family-owned company, we act based on values and sustainability – also for you as our customers. With a close connection to your business and with foresight, we drive your business development.



REGIONAL HEADQUARTERS

Operating since 1996, our expert team combines local know-how and global strengths for your tailor-made logistics solutions. Our regional headquarters in Shanghai is responsible for the entire region of China, supported by a strong regional partner network. Get in touch, we are ready to drive your business forward.

sales.china@hoyer-group.com

CERTIFIED QUALITY

- EcoVadis rated
- ISO 9001
- ISO 27001*

* Global processes in the HOYER headquarters in Hamburg, Germany, and Rotterdam, Netherlands, are certified.

TAKING YOU FURTHER

Product specialist for your industry

With decades of expertise and efficiency, we drive your business forward – safely and reliably. As specialists in handling and transporting dangerous goods, we understand your needs.

Together with our chemists and engineers, our team provides the ideal logistics solution for you, from on-site filling and blending to equipment choice and loading and unloading for local, regional and overseas transportation.

CHEMICALS

For both harmless chemical products and hazardous materials with special requirements, we offer full service along the entire supply chain including the perfect equipment. Our trained staff supports your on-site optimization safely and reliably. Our fleet includes standard ISO tanks, as well as specialized equipment like composite tanks, high heat tanks, and titanium tanks, as well as flexitanks for harmless products. With our small IBC totes and MPTs in stainless steel quality, we provide a safe solution even for small quantities of products.

FOODSTUFFS

We adhere to the highest food hygiene standards and also offer vegan, kosher, and halal certified equipment. In addition to standard ISO tanks and specialized equipment such as reefer tanks for your demanding liquid food products, we provide flexitanks, which protect products from oxidation

by means of a safe vacuum and a protective EVOH barrier. For smaller quantities, our stainless steel IBC totes ensure your products are well-protected.

GASES

With decades of expertise, we are the perfect partner for logistics services for industrial, chemical, noble and special gases. Our services include the transportation and handling of atmospheric gases such as nitrogen, oxygen and argon, as well as other cryogenic gases – from carbon dioxide and hydrogen to helium and liquefied natural gas. Whether compressed gases or gases liquefied under pressure and cryogenically, our experts ensure safe handling in tanks and gas cylinders.

INTEGRATED FULL-SERVICE LOGISTICS

Experience seamless full-service logistics with our connected solutions. From customer-based on-site logistics, including filling and warehousing, to smooth fleet management, we offer you the freedom to focus on your core business. Take advantage of our efficient fleet management, including maintenance and repairs, as well as transport logistics with depot services and certified cleaning. With our network, we also offer fitting of flexitanks, ensuring all your logistics needs are met with ease.



IBC LOGISTICS

Learn more about our powerful IBC full-service logistics in the following chapters

WE ENSURE OPERATIONAL EXCELLENCE AND COST EFFICIENCY.

9 forklifts

Operated by HOYER personnel at customer site as an on-site or in-house supply chain service

5 drum filling lines

7 loading stations

1,500

ISO tanks dedicated for Chinese market

GLOBAL TANK LOGISTICS

Achieving global goals

From the USA via Great Britain, Germany and the Netherlands to China, we bring your chemical products, gases and foodstuffs safely, efficiently and quickly to their destination – worldwide.

In the overseas sector, we are the only tank operator to offer a service portfolio for every task, including flexitanks and IBC totes. In the European business, we also offer the best solution to transport liquid products, especially dangerous goods, both on the road and intermodally.

UNIQUELY COMPREHENSIVE OVERSEAS LOGISTICS

With us, you have a central contact partner who takes care of your logistics. We offer our modular, integrated logistics solutions worldwide, from special equipment rental to transport implementation. With our network, we are always close to you; our transport fleet is strategically distributed across the global chemical, gas and foodstuffs regions. This means we are on site for you in the world's most important regions, e.g. Rotterdam, Houston or Singapore.

Our strong partnerships with shipping companies and other players ensure smooth transport processes. With our accompanying full-service provisions, we also take care of equipment cleaning, maintenance and repair.

OPTIMALLY NETWORKED EUROPEAN BUSINESS

We make it easier for you to increase the efficiency of your logistics. Not only in overseas business, but also across Europe. Transport management is our strength: We continuously optimize your transports via a centrally controlled network and intelligent fleet management to make the best possible use of equipment and to avoid empty repositioning and downtimes. This makes transports not only more economical for you, but also more sustainable.

41,400 *tank containers in operational use for you (as of 2024).*



GLOBAL TANK LOGISTICS

Our services



TRANSPORT

Transport is our business: from planning and dispatching to fleet management and the execution of global transports. HOYER moves your demanding products around the globe by road, rail and sea. Take advantage of our strength in long-term partnerships with defined logistics concepts and equipment provided exclusively for you (dedicated transports) or for transport requests at short notice (spot transports).



INTERMODAL AND OVERSEAS TRANSPORT

We increase the profitability and sustainability of your products and transport operations through intermodal transports in both continental and overseas traffic.

- Worldwide smooth, payload-optimized and safe movement of goods from producer to recipient through planning and coordination from a single provider
- Tank containers in product-appropriate design for high-quality special products and standardized bulk goods – both for dangerous goods and harmless substances
- Consultancy on alternative transport routes and the advantages of intermodal transport
- Worldwide pre- and onward-carriage with our own high-performance truck fleet and with partners



ROAD TRANSPORT

Comprehensive transport solutions with high-performance trucks equipped with the latest technology (on-board computer for driver safety, a proportion equipped with forward-facing cameras, route optimization and systems to support ecological driving).

- Especially for areas with limited rail infrastructure
- The latest trucks optimize your environmental balance sheet (current generation)
- Tank containers designed to suit the product
- Payload-optimized road tankers increase your cost efficiency and improve your CO₂ balance through high payloads



EQUIPMENT AND FLEET MANAGEMENT

Our fleet is characterized by its size and the variety of its transport containers.

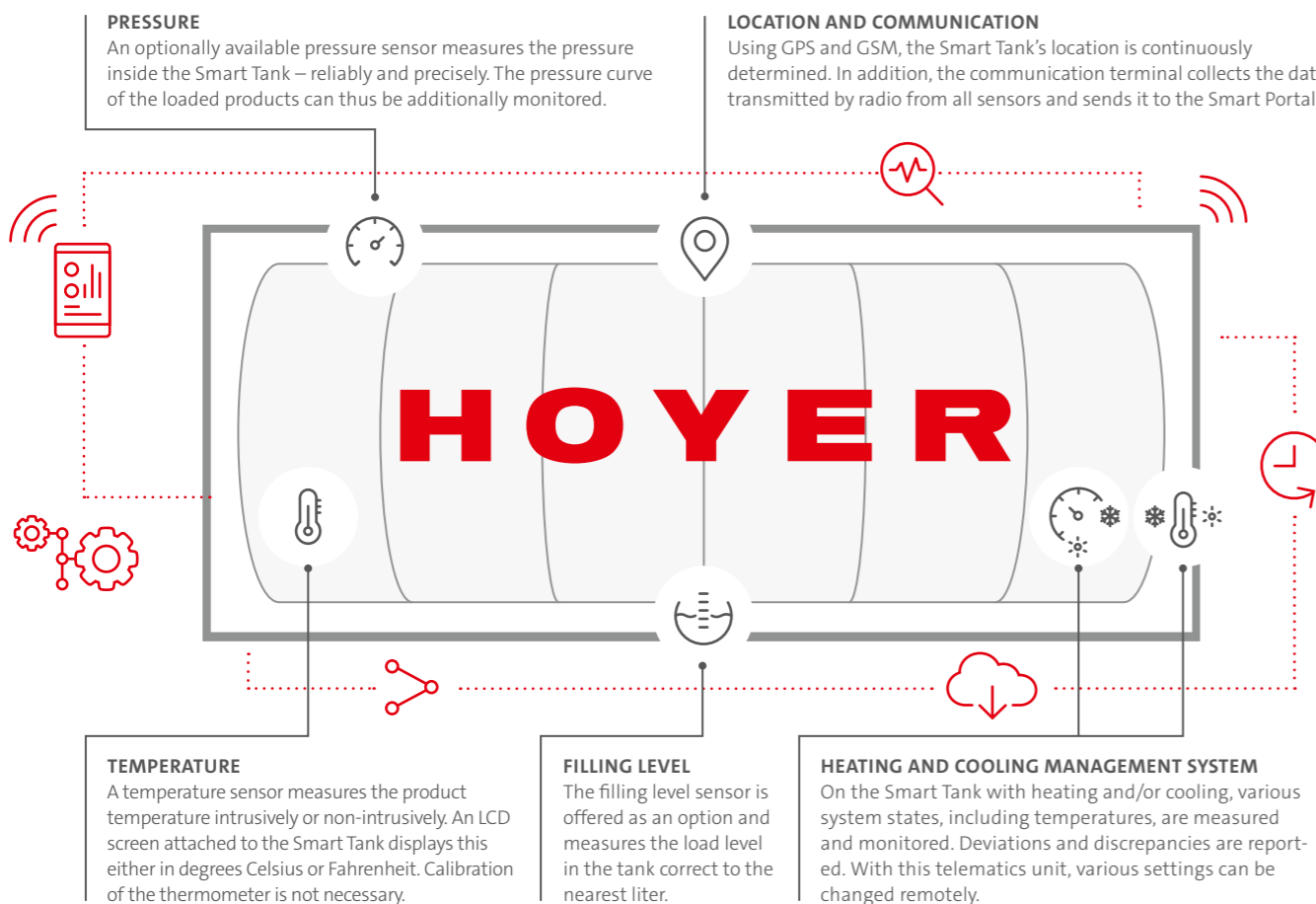
- From intelligently-equipped tank containers and road tankers to IBC totes
- Customized special equipment and coatings as well as special designs from renowned partners including national and international approvals according to IMO, ADR, RID, TIR etc.
- State-of-the-art trucks for road transport; also with smart equipment in Europe
- Integrated services for cleaning, maintenance, repair and modification

GLOBAL TANK LOGISTICS

Intelligently networked tank containers

With us as pioneers in smart digital logistics, you benefit from solutions that optimize the quality and safety of your products during transport. For this purpose, we have equipped almost our entire tank container fleet as Smart Tanks. Your advantages: Thanks to the latest sensor technology and our smart customer portal, you have full transparency about the status and condition of your load at all times and from anywhere in the world.

The Smart Tank is the centerpiece of our intelligently networked logistics management. Sensors continuously report information, e.g. on location, pressure or temperature. If the data deviates from pre-set parameters, our customer portal will notify you. The warning allows us to intervene quickly, and your product remains in perfect condition. We use localization data for the optimum, time- and cost-efficient deployment planning of our tanks for you. We constantly make further developments on our Smart Tank, for example, with solar panels for our CLTs (Communication and Location Terminal) for self-sufficient energy and a longer service life, the latest telematics solutions and even smarter networking. This is state-of-the-art technology and ATEX certification.



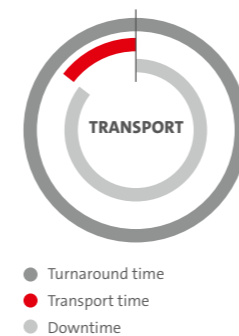
GLOBAL TANK LOGISTICS

Increase efficiency wherever you are

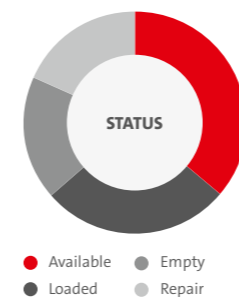
With our portal, you have almost real-time access to all information about your transports and products. At any time, anywhere in the world. On a desktop PC or completely mobile, with a smartphone or tablet. It has never been easier, safer, faster, more transparent and more comprehensive to stay informed about the status, arrival, delays and condition of products, and to optimize their parameters.

By intelligently linking Internet-of-Things technologies with transport management systems, our portal offers you a comprehensive overview and tracking of your planned, ongoing and completed transports. You will no longer miss any important information; you can customize the integrated notifications according to your wishes, and have them sent to you by e-mail.

SAFEGUARD QUALITY
Ensure the quality of your products and transports. In the event of delays or deviations from the route, early intervention is possible. Heating and cooling of your products are optionally controllable.



OPTIMIZE THE FLEET
Use the detailed information on fleet status, downtimes or turnaround times together with their intelligent pooling and linking, even with your own transport management systems. This way, you improve the operational planning and optimize your fleet utilization.



INCREASE SAFETY
Are you transporting sensitive goods? Our Smart Tanks supply you with clear, highly detailed information (e.g. on pressure and temperature) by means of sensors and telematics, and warn you automatically in the event of deviations from predefined values.

FLEXITANK LOGISTICS

Best in class for safety, efficiency and reliability

We bring you to your destination and beyond – with our comprehensive, modular-based networking logistics solutions. Using our global network, we are personally on-site for you worldwide. We efficiently and safely transport your liquid goods in flexitanks to wherever they are needed.

With our flexitank logistics know-how, we offer you a customized logistics solution with global availability that is also ideal for small and medium quantities of non-hazardous chemical products and foodstuffs such as juices or wines.

Thanks to our flexitank solutions, overseas destinations are reached reliably and efficiently, no matter where they are. Because we are right there for you, providing direct local support across the globe and 24/7 via our representative offices available worldwide.

We offer you full-service solutions from a single source, from the delivery, planning and implementation of transport logistics to professional disposal of the flexitank. We develop the best individual solution for all requirements that will drive your business forward efficiently. With full attention to detail, our own production site processes high-quality material for reliable high-performance flexitanks.

You can count on the reliability and great performance of the leading international logistics provider combined with the highest requirements for sustainable logistics solutions.

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Flexitank fitting stations located on 5 continents

KEY FACTS Flexitank solutions from HOYER

- Individually-customized full-service solutions from a single source
- Suitable for transporting non-hazardous bulk chemical products and foodstuffs, halal as well as kosher
- Adaptable use of flexitanks in 20-foot containers reduces empty repositioning and costs
- Our own flexitank production, which processes FDA and EU food-safe materials
- Global availability

flexitank@hoyer-group.com



Quality checks in our laboratory ensure high-performance flexitanks

FLEXITANK LOGISTICS

Our services

With our flexitank services, we offer a cost-efficient alternative for transporting mainly small- and medium-sized quantities of non-hazardous bulk chemicals and foodstuffs in a standard 20-foot container.

COMPLETE WORLDWIDE SERVICE 24/7

We offer you a complete service, global and around the clock: from delivery of the empty flexitank, fittings including bulk head system and valve assembly in the container, filling, loading supervision, intermodal transport and unloading at the consignee's site, up to professional disposal of the flexitank.

FULL FLEXIBILITY FOR VARIOUS LIQUIDS

Flexitanks are suitable for the following liquids:

- Foodstuffs (kosher & halal certified): wine, juice concentrates, edible oils, liquid sugar, beverages and many others
- Non-hazardous chemical products and processable oils: industrial oils, lubricants, glycerin, drilling muds, latex, polyols and many others

HIGH VOLUME EFFICIENCY FOR BETTER MARGINS

With flexitank solutions from HOYER, you can transport liquids efficiently and reduce empty repositioning and the associated costs. Our flexitanks are available in sizes from 14 to 24 m³. This can achieve potential savings of load capacity and labor efficiency of up to 15% compared to IBC totes or 40% compared to drums.

ALSO IDEAL FOR LONG-DISTANCE TRANSPORT

Thanks to their secure vacuum and the availability of a protective EVOH barrier, our flexitanks safeguard your sensitive liquid goods against oxidation from loading to unloading.

MAXIMUM SAFETY THANKS TO TOP-QUALITY MATERIAL

Our flexitanks meet the highest product requirements. We provide the perfect solution ranging from single-layer to multi-layer according to your specific needs. The robust bulkhead system of our flexitanks provides the necessary protection during transport, and prevents damage caused by opening the container doors.

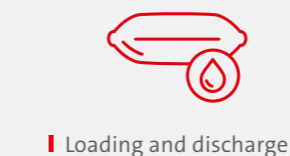
HIGHEST RELIABILITY THROUGH GUARANTEED QUALITY

Benefit from the customary HOYER quality: our flexitanks are produced in our own factory in Malaysia fulfilling highest quality standards. In our laboratory, the raw materials and processing quality of welding and stitching are regularly inspected. HOYER works according to the COA guidelines and can provide certifications such as ISO 9001, ISO 14001, COA PAS 1008, HACCP, kosher and halal.

REDUCED CARBON FOOTPRINT THROUGH A RECYCLING CONCEPT

Flexitanks can be recycled and disposed of according to our customers' requirements and local regulations. Reutilization of the valuable material is part of the overall logistics solution.

OUR FULL-SERVICE PORTFOLIO



Loading and discharge



Global transport



Recycling and disposal



Incident investigation and handling



Flexitank production



Flexitank fitting



NEW ENERGIES

New technologies and markets play a key role in achieving global climate targets. With our expert knowledge and equipment, we are ideally positioned in the gas market for this purpose.

GAS LOGISTICS

Efficient and secure

When it comes to transporting and handling compressed, pressurized and cryogenically liquefied gases, you can rely on us as experts for safe and reliable transport solutions. We offer our logistics services for industrial, chemical and specialty gases worldwide – with decades of experience to meet your individual requirements.

OUR FULL-SERVICE PORTFOLIO



Leasing



Dispatching and transport



Logistics concepts for combined transport



Consultancy and engineering



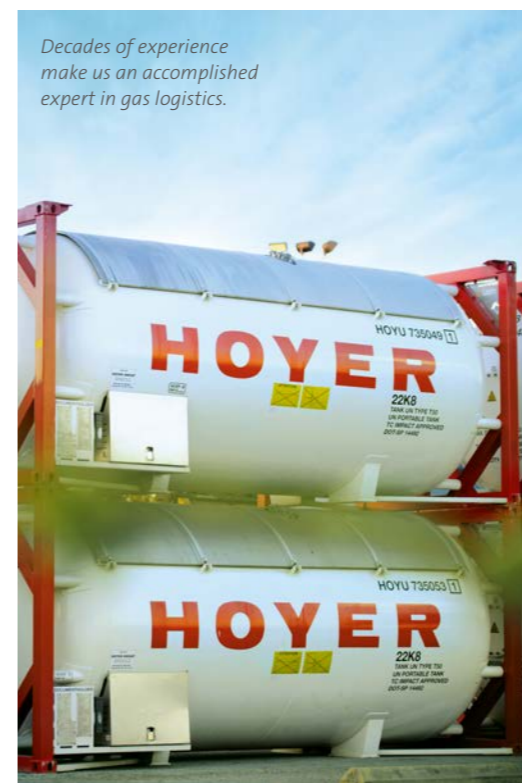
Fleet management



Outsourcing concepts



Maintenance and repair



Decades of experience make us an accomplished expert in gas logistics.

DEMAND-ORIENTED LOGISTICS CONCEPTS

We tailor our logistics concepts precisely to your products and their requirements, and deliver gas logistics services from a single source through our global network of locations and partners. Our extensive, high-performance equipment, including special and additional equipment, comprises various tank container types and sizes for overseas and continental intermodal transport as well as road tankers for European road transport. Personal advice on site, the selection and provision of suitable equipment and tailor-made transport and logistics solutions round off our range of services.

THE SERVICES WE PROVIDE

We handle dispatching and transport for air gases, chemical gases, noble gases and specialty gases. Our portfolio also includes the transport of cylinder gas bottles and dry ice. We provide you with comprehensive advice and develop customized solutions for your gas transport.

OUR HIGH-PERFORMANCE EQUIPMENT

We use highly specialized equipment, whether for road transport or intermodal transport – our experts find the right solution for each individual case.

- National and international approvals according to IMO, ADR, RID, TIR etc.
- Various pressure ratings to suit the requirements of the product, customer and route
- Equipment with an interchangeable pump and metering line system for small-volume distribution
- Optimized volumes and tares especially for use on trucks and railway wagons

MAXIMUM SAFETY

Our team is characterized by know-how and many years of expertise. The supply chain from a single source – this is how we ensure safe, efficient transport solutions.

EXPERTS FOR HYDROGEN LOGISTICS

With over 30 years of experience in handling and transporting hydrogen, we are one of the market leaders and support the build-up of the hydrogen economy in all its variants (gaseous, cryogenically liquefied and derivatives such as ammonia etc.).

EXPERTS FOR CO₂

Here again, we act on behalf of our customers in a variety of ways. We transport liquid CO₂ and dry ice, both for biogas plants and for industrial supplies. In addition, we contribute know-how, equipment and customized logistics concepts to support carbon capture projects and new applications.



EFFICIENT FLEET MANAGEMENT
 With the HOYER Connect portal, you have an overview of your rented fleet at all times in order to manage it actively and efficiently – which also means more efficiency in your day-to-day business.

IBC TOTE LOGISTICS

Powerfully performing full service

With our fleet of over 60,000 Intermediate Bulk Containers (IBC totes), we are directly on site for you in Europe, China and the United States of America to support you regionally.

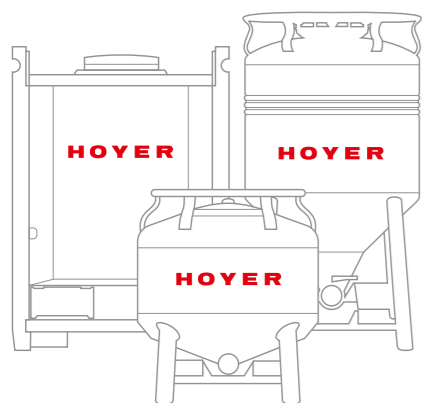
With you, we put together an individually-tailored service package that provides you, from a single source, with everything you need to transport your liquid chemical, foodstuffs and cosmetic products, from individual performances to full service: consulting, fleet management, rental, transport, cleaning, maintenance and repair.

COMPREHENSIVE EXPERTISE

Our IBC tote logistics can do more, for example the safe transport of demanding liquid goods, and many years of expertise in dangerous goods, which we combine with the highest requirements for climate- and environmentally-friendly logistics solutions. You can depend on the reliability and performance strength of a leading international logistics provider.

Take advantage of our wide range of readily available, reusable IBC totes made of durable stainless steel to advance your business.

- | A global network with qualified service on site
- | Tailor-made fleet management to increase flexibility and efficiency
- | Diverse equipment for individual product requirements
- | Technical expertise and individual advice
- | Many years of experience in IBC tote management



500–2,500 L

capacity is offered by our containers and thus the right equipment in size and features for every need.

IBC TOTE LOGISTICS

Our services



FLEET MANAGEMENT

We carry out operational and strategic container management for you, from inventory management to technical management.

- | Downtime reduction, overview of IBC tote locations
- | Optimizing the fleet size, increased flexibility



LEASING

As well as heatable IBC totes, we offer aseptic containers for the low-germ transport and storage of sensitive products.

- | Leasing of many IBC tote types and pressure tanks, including with dangerous goods approval
- | Flexible rental period, from a few days to several years
- | Various stainless-steel grades, agitators as additional equipment



TRANSPORT

Globally efficient logistics that manage container flows optimally and in line with demand.

- | Competitive freight rates, reliable execution
- | Reverse logistics



CLEANING

SQAS (Safety & Quality Assessment for Sustainability) audited cleaning sites all over the world, and excellently trained employees ensure high hygiene standards, including for customers' own IBC totes.

- | Product-specific cleaning including certificates, uniform standards
- | Environmentally friendly disposal of residues, on request tests to determine sterility



MAINTENANCE AND REPAIR

Worldwide, high-performing service network, including for customers' own containers. All depots operate in accordance with the IBC tote approval authorities' regulations.

- | Legally-prescribed periodic inspections, electrical element tests to prevent accidents
- | Technical support at depots and on site, maintenance and modification of IBC totes



SUSTAINABLE SOLUTIONS

Our robust stainless-steel containers are reusable, and are cleaned while maintaining the highest sustainability standards. Small quantities when disposing of product residues, together with efficiently executed transports, protect the environment and climate.

SUPPLY CHAIN SOLUTIONS

More service, more value

Simply leave your entire logistics processes to us – with Supply Chain Solutions (SCS), we ensure that all the parts of your logistics chain mesh together smoothly. Fewer problems, delays or failures – more security, productivity and profit for your business. That's what our SCS employees are ready to do at our around 30 locations worldwide.

OUR SOLUTIONS



ON-SITE LOGISTICS

We take over part of a customer's logistics, and integrate ourselves seamlessly into your business processes with our own employees on site. This is how we optimize processes, increase their efficiency and minimize the costs of the overall supply chain.

- Individual logistics concepts on site, worldwide
- The know-how of a regularly trained, professional workforce
- Seamless integration of our expertise into the plant's logistics process
- Use of synergies
- Optimizing processes and increasing efficiency
- Transparency of processes and costs



FILLING AND FORMULATING

We fill almost any liquid chemical product on our own fully- and semi-automatic filling lines. On request, we take over the transport of the materials.

- Comprehensive expert knowledge of chemical products
- A strong safety culture
- Regular training
- Verification of safety standards
- Outsourcing of services to state-of-the-art filling plants
- Holistic services to reduce handling risks



INTERMODAL TRANSPORT TERMINAL

We are steadily expanding our intermodal terminal activities. In addition to our own facility in Germany, we have participated for years in intermodal terminals in Europe.

- Short turnaround times, large-scale transshipment installations
- Repair facilities on site, securing the cooling and heating chain

SCS IN THE CHEMICAL INDUSTRY

For the chemical industry, we offer comprehensive services along the entire supply chain and create synergies: from a needs-based logistics infrastructure and our broad range of services and efficient logistics processes to the individually tailor-made fulfillment of customer requirements.



PROJECT DEVELOPMENT

We develop and plan logistics activities for your logistics facilities worldwide, including the associated assets, processes and approvals.

- Reliable system-supported cost calculations
- Logistical infrastructure provided by a professional workforce



CONTRACT WAREHOUSING

We operate high-performance storage facilities for dangerous and non-dangerous goods. You benefit from our expert knowledge and the highest safety standards.

- Flexible warehouse management system with connectivity to customer's software
- Safe, secure sampling and sample shipment, professional load securing



INTEGRATED LOGISTICS SOLUTIONS

With our in-depth understanding of customers and industry sectors, we find exactly the right solution for your needs and wishes, enabling you to react quickly, safely and efficiently to market demands and changes.

- The latest digital technologies and modularly integrable solutions, including into customer's systems on request
- Comprehensive expertise and a broad product portfolio at the production site with drop-and-swap concepts through to global transport logistics



TRANSSHIPMENT AND STORAGE OF PLASTICS

We offer individual operating concepts for silo logistics facilities, e.g. bulk loading, filling into various containers, storage, dispatch processing, load securing, maintenance and repair.

- Handling by logistics specialists, holistic cost overview
- Constant availability and efficient dispatch processing during loading and unloading



DANGEROUS SUBSTANCE STORAGE IN TANK CONTAINERS

We have high-performance terminals where hazardous materials are transhipped, warehoused and managed. Your products are safely stored and available at any time.

- The highest safety standards in terminal design and handling
- Additional services, e.g. weighing, heating, cleaning and maintenance

SAFETY AND SECURITY

Responsibility that pays off

Whether for chemical, gas, petroleum or food products – with us as your logistics partner at your side, you need have few worries about safety issues.

Safety – for people and the environment – is a key value of our company, and always has the highest priority in processes and product handling. You can count on us, and that pays off for you in terms of the quality of your products and services. For us, safety means that we adhere to the highest safety standards and can show the corresponding certificates. We constantly work to improve occupational safety in every link of the logistics chain, e.g. through regular training courses and further education.

We invest in innovative equipment and state-of-the-art technologies. Especially in the case of liquid dangerous goods, we establish standards that go far beyond what is required. To meet or even exceed the increasing quality

and safety standards in the logistics industry, we have our own specialist department that constantly makes improvements in this area.

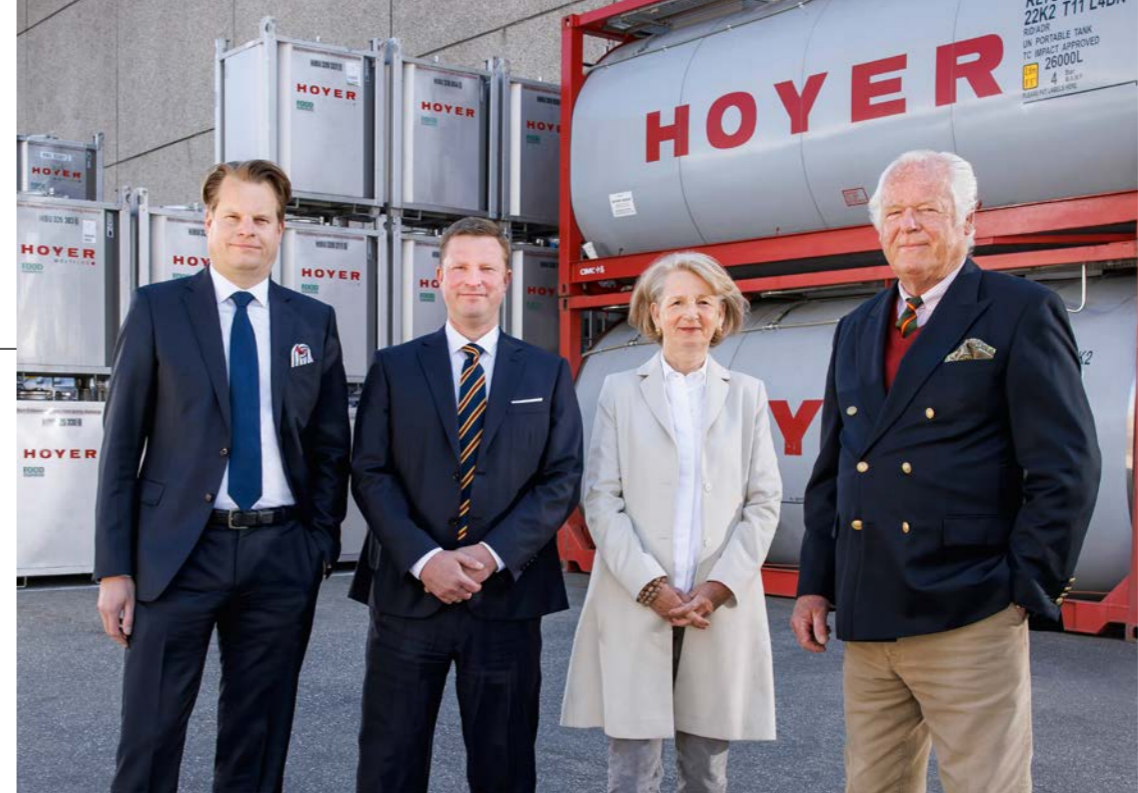
Safety is ensured by our trained employees and the latest technologies such as telematics and safe transport, and product monitoring through sensor technology. To optimize the efficiency and sustainability of your transports, we find alternative routes if unforeseen events occur. And we constantly optimize our processes, our equipment and our technologies, and prepare your transport logistics of tomorrow for you today, e.g. for the increasing importance of hydrogen as a transport commodity.



Our information security management system is ISO/IEC 27001:2017-certified.

SAFETY HAS TOP PRIORITY

Safety and quality of products and services go hand in hand for us. Our high level of quality is reflected in our SQAS assessments and ISO certifications, among others.



From left to right: Björn Schniederkötter (CEO), Dr. Torben Reher (CFO), Martina Hoyer-Hertel (Advisory Board Member), Thomas R. J. Hoyer (Chairman of the Advisory Board)

THE COMPANY

Family values, lived globally

The HOYER Group is shaped by a clear corporate structure with Management, Advisory Board and Family. As a family business, we live our values in our daily dealings with each other, despite our size and globality. The family of the founder Walter Hoyer accompanies the alignment of the company with participation by what is now the third generation. Innovative thinking, future-oriented action and sustainable growth are promoted and exemplified.

ALWAYS ONE STEP AHEAD

Values such as responsibility for employees and customers, absolute reliability and trust are deeply embedded in our DNA. Thoughtful, sustainable corporate growth is one of our key guiding principles.

Our employees make this possible through their skills and commitment.

GUIDING LIGHTS FOR THE PRESENT AND FUTURE

Björn Schniederkötter (CEO) and Dr. Torben Reher (CFO) are responsible for the overall strategy of the HOYER Group, are in charge of the further development, implementation and expansion of value-added services with a view to customer benefit, bear social responsibility, and are always committed to the company's ethical principles. They prudently adapt the strategic orientation of our company to market changes, and continuously intensify the connection to customers. They perform their tasks with a strong awareness of the social responsibility of a globally operating company.

THE HOYER VALUES



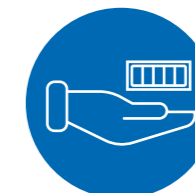
STRIVING FOR EXCELLENCE



COOPERATION



INTEGRITY



RESPONSIBILITY



SAFETY AND SUSTAINABILITY

MAKING MORE POSSIBLE TOGETHER

We accompany you with
foresight and in partnership
– now and in the future!

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